

**South Natomas TMA™
Board of Directors Meeting
Wednesday, December 13th, 2023
Meeting Minutes**

I. Call to Order

SNTMA Secretary Martin Christian called the meeting to order via video conference call at approximately 8:05AM on Wednesday, December 13th, 2023, in Sacramento, CA. Attending were Martin Christian, Jeri Foley, John (JT) Marcell and SNTMA staff Stephanie Merten and Jason Vitaich.

II. Approval of Previous Meeting's Minutes

A motion was made to approve the October 11th, 2023, SNTMA Board Meeting Minutes. The motion was moved by Jeri Foley, seconded by JT Marcell. The motion passed unanimously, 3:0.

III. New Business

A motion was made to approve the 2023 Third Quarter SNTMA Financials (see Attachment "A"). The motion was moved by JT Marcell, seconded by Martin Christian. The motion passed unanimously, 3:0.

A motion was made to approve the following write-offs:

Ameriprise 2804	900
California Bank & Trust	3330.90
Carol Nygard & Associates	212.10
Dan Parrish Insurance Services	900
Dennis Hengeveld	450
Imagine Reporting	450
Johanson & Associates	1,800
Law Office of Crystal Cunningham	1,800
OSI 2495	12,162.90
River Plaza Owners Association	72,338.40
T-Mobile	11,182.20
TOTAL	105,526.50

The motion was made by Martin Christian, seconded by Jeri Foley. Passed unanimously, 3:0

Dennis Deas and David Pavolko joined the meeting at approximately 8:17 and 8:19, respectively.

Executive Director Jason Vitaich delivered the following report:

The financial review of 2022 has been completed by our contracted accounting firm and was emailed out just prior to today's meeting. This will be an item for discussion and approval at the January 10th, 2024, SNTMA Board meeting.

Stephanie Merten delivered the following Membership Report:

- **Campaigns and events promoted through the Commuter Club (November)**
 - 11.14.23 Programs and Benefits email sent to all member companies – Programs & Services
- **Programs (November)**
 - 70 Telecommute subsidies awarded for the month of November
 - 13 Carpool subsidies awarded for the month of November
 - 20 Low Emissions subsidies awarded for the month of November
 - 3 Transit subsidies awarded for the month of November
 - 0 Amtrak subsidies awarded for the month of November
 - 1 Bike Maintenance subsidy awarded for the month of November
 - 1 Walk subsidy awarded for the month of November
 - 12.4.23 Monthly Facebook Contest entry five entries/five people, all chose Amazon gift cards
 - 582 Facebook “Likes”, 585 followers
 - 11.21.23 \$25 Amazon “like” our Facebook page winner following monthly email
 - 12.11.23 Weekly Drawing for (5) October trip log keepers - \$25 Amazon cards
 - Bucks for Bikes 19 of 20 have provided photo & receipt
- **Meetings (November)**
 - 11.9.23 – Meeting with Jess Avila/Caltrans and Cheryl Croshere/Sac TMA regarding residential based TDM strategies
- **SNTMA Activities (December)**
 - Email October subsidies, Facebook monthly prizes, weekly Amazon drawing gift cards (for trip log keepers)
 - 12.5.23 Fourth Quarter Virtual Discussion – Sacramento Valley Station & Multimodal Connectivity – 17 attendees
 - 12.7.23 SACOG meeting regarding future sacregion511 and new vendor RFP; current contract expires 9/24
 - Email end of year thank you to all 12.7 & 12.11 Commute Coordinators and \$50 gift cards all SNTMA area property managers
 - 3.12.24 SNTMA Annual Meeting (noon-1pm) – Clean CA Campaign

November Alternative Trip (4.7k alt trips/ 98,000.7 alt miles) from sacregion511 trip log entries, break down by mode Telework compared to October 5.1k alt trips/100,744 alt miles):

Amtrak	.16%	Up	.03% from October
Bike	2.36%	Down	1.3%
Carpool	8.35%	Up	1.11%
*Drive Alone	4.44%	Up	.96%
*Electric Vehicle	13.58%	Up	.57%
Transit	1.46%	Up	.19%
Walk	1.65%	Down	.69%
Telework	68%	Down	.87%

37 tons of Co2 Reduced from our Air \$58k saved 85k calories burned

* New alternative commute mode option in trip log

IV. Adjourn

The meeting adjourned at approximately 8:28AM. The next SNTMA Board meeting is scheduled for Wednesday, January 10th, 2023, at 8:00 AM via video conference call in Sacramento, CA.

Respectfully submitted,

Martin Christian
SNTMA Secretary

SO. NATOMAS TRANSPORTATION MANAGEMENT ASSN.
Statement of Financial Position
As of September 30, 2023

Substantially All Disclosures and Statement of Functional Expenses Required by GAAP Omitted

	<u>Sep 30, 23</u>
ASSETS	
Current Assets	
Checking/Savings	
10100 · Checking - River City Bank	207,862.73
10200 · Liquid CD - River City Bank	214,599.65
10400 · PayPal	5,578.63
Total Checking/Savings	<u>428,041.01</u>
Accounts Receivable	
11000 · Accounts Receivable	
11011 · Allowance for Doubtful Accounts	-24,415.17
11000 · Accounts Receivable - Other	130,244.28
Total 11000 · Accounts Receivable	<u>105,829.11</u>
11507 · Tenant Dues 2010	350.00
Total Accounts Receivable	<u>106,179.11</u>
Other Current Assets	
12505 · Employee Cash Advance	25.88
12501 · Prepaid Rent	730.72
12999 · Undeposited Funds	2,379.45
Total Other Current Assets	<u>3,136.05</u>
Total Current Assets	<u>537,356.17</u>
Fixed Assets	
13000 · Furniture and Equipment	6,395.05
13100 · Website	5,750.00
13500 · Accumulated Depreciation	-12,145.05
Total Fixed Assets	<u>0.00</u>
TOTAL ASSETS	<u><u>537,356.17</u></u>
LIABILITIES & EQUITY	
Liabilities	
Current Liabilities	
Credit Cards	
20210 · Visa Credit Card	2,081.96
Total Credit Cards	<u>2,081.96</u>
Other Current Liabilities	
20300 · Accrued Wages	16,287.07
20400 · Deferred Revenue	79,664.56
2100 · Payroll Liabilities	369.08
Total Other Current Liabilities	<u>96,320.71</u>
Total Current Liabilities	<u>98,402.67</u>
Total Liabilities	<u>98,402.67</u>
Equity	
39000 · Net Assets	382,262.68
Net Income	56,690.82
Total Equity	<u>438,953.50</u>
TOTAL LIABILITIES & EQUITY	<u><u>537,356.17</u></u>

No assurance is provided on this financial statement.

SO. NATOMAS TRANSPORTATION MANAGEMENT ASSN. Statement of Activities

For the Quarter and Nine Months Ended September 30, 2023

Substantially All Disclosures and Statement of Functional Expenses Required by GAAP Omitted

	Jul - Sep 23	Jan - Sep 23
Ordinary Income/Expense		
Income		
40120 · Miscellaneous Income	103.26	103.26
40102 · Tenant Dues	81,441.05	240,112.52
40103 · Developer Dues	0.00	35,789.78
Total Income	81,544.31	276,005.56
Gross Profit	81,544.31	276,005.56
Expense		
Administrative Expenses		
Salaries and Wages		
50100 · Salary - Executive Director	20,542.44	65,051.06
50120 · Salary - Member Services Mgr	13,706.16	43,402.84
Total Salaries and Wages	34,248.60	108,453.90
Payroll Expenses		
50300 · Employee Benefits	4,948.46	14,117.12
50325 · Payroll Fees - Staff Resources	680.82	1,893.62
50350 · Payroll Taxes	2,617.68	8,611.31
50400 · Worker's Compensation Insurance	334.66	674.66
50425 · 401(k) Match	1,027.44	3,253.56
Total Payroll Expenses	9,609.06	28,550.27
Total Administrative Expenses	43,857.66	137,004.17
Operating Expenses		
51025 · Dues and Subscriptions	849.00	849.00
51050 · Insurance	1,248.00	2,822.00
51700 · Meals and Entertainment	58.00	58.00

SO. NATOMAS TRANSPORTATION MANAGEMENT ASSN.

Statement of Activities

For the Quarter and Nine Months Ended September 30, 2023

Substantially All Disclosures and Statement of Functional Expenses Required by GAAP Omitted

	Jul - Sep 23	Jan - Sep 23
Ordinary Income/Expense		
51725 · Office Expense	1,057.22	1,897.82
51730 · Professional Fees		
53401 · Accounting	3,660.00	3,660.00
53404 · Computer Administration (IT)	0.00	1,366.71
53405 · Legal	0.00	2,096.67
43406 · Bank Service and Finance Fees	30.00	90.00
Total 51730 · Professional Fees	3,690.00	7,213.38
51735 · Rent	2,192.16	6,576.48
51750 · Staff Seminars and Travel	20.00	20.00
52300 · Telephone and Utilities	1,735.55	4,828.74
Total Operating Expenses	10,849.93	24,265.42
Membership Programs & Outreach		
Subsidies		
51450 · Carpool Subsidy	1,755.00	5,555.00
51500 · Transit		
51501 · Amtrak	0.00	0.00
51500 · Transit - Other	275.00	1,250.00
Total 51500 · Transit	275.00	1,250.00
56010 · Bike Subsidy - Purchase	-157.50	13,976.01
56015 · Bike Subsidy - Maintenance	200.00	1,200.00
56055 · Capital Improvements Program	0.00	0.00

SO. NATOMAS TRANSPORTATION MANAGEMENT ASSN.

Statement of Activities

For the Quarter and Nine Months Ended September 30, 2023

Substantially All Disclosures and Statement of Functional Expenses Required by GAAP Omitted

	Jul - Sep 23	Jan - Sep 23
Ordinary Income/Expense		
56066 · Residential Car Charging Subsidy	500.00	5,000.00
56067 · Walking Subsidy	100.00	1,000.00
56068 · High Efficiency Auto Subsidy	2,950.00	7,250.00
56075 · Telecommute Subsidy	5,300.00	15,781.84
Total Subsidies	10,922.50	51,012.85
Outreach		
51595 · Marketing and Promotion Mat.	0.00	1,420.00
51600 · Commuter Club		
51590 · Commuter Club Incentives	1,805.00	3,885.00
52541 · CC Website Development	0.00	1,290.00
Total 51600 · Commuter Club	1,805.00	5,175.00
51804 · Annual Meeting	0.00	572.71
56003 · Quarterly Educational Lunches	0.00	25.00
56070 · Facebook Contests and Incentive	370.00	1,675.00
Total Outreach	2,175.00	8,867.71
Total Membership Programs & Outreach	13,097.50	59,880.56
Total Expense	67,805.09	221,150.15
Net Ordinary Income	13,739.22	54,855.41
Other Income/Expense		
Other Income		
40200 · Interest Income	522.82	1,835.41
Total Other Income	522.82	1,835.41
Net Other Income	522.82	1,835.41
Net Income	14,262.04	56,690.82

SO. NATOMAS TRANSPORTATION MANAGEMENT ASSN.
SUPPLEMENTAL Statement of Activities
January through September 2023

Substantially All Disclosures and Statement of Functional Expenses Required by GAAP Omitted

	Jul - Sep 23	Budget	Jan - Sep 23	YTD Budget	Annual Budget
Ordinary Income/Expense					
Income					
40120 · Miscellaneous Income	103.26		103.26		
40102 · Tenant Dues	81,441.05	76,998.00	240,112.52	231,002.00	308,000.00
40103 · Developer Dues	0.00	9,498.00	35,789.78	28,494.00	38,000.00
Total Income	81,544.31	86,496.00	276,005.56	259,496.00	346,000.00
Gross Profit	81,544.31	86,496.00	276,005.56	259,496.00	346,000.00
Expense					
Administrative Expenses					
Salaries and Wages					
50100 · Salary - Executive Director	20,542.44	22,254.30	65,051.06	66,762.90	89,017.20
50110 · Bonus - Executive Director	0.00	0.00	0.00	0.00	5,000.00
50120 · Salary - Member Services Mgr	13,706.16	14,848.32	43,402.84	44,544.96	59,393.28
50130 · Bonus - Member Services Mgr	0.00	0.00	0.00	0.00	3,000.00
50160 · PTO Payouts	0.00	0.00	0.00	0.00	14,000.00
Total Salaries and Wages	34,248.60	37,102.62	108,453.90	111,307.86	170,410.48
Payroll Expenses					
50300 · Employee Benefits	4,948.46	2,505.00	14,117.12	7,515.00	10,020.00
50325 · Payroll Fees - Staff Resources	680.82	825.00	1,893.62	2,475.00	3,300.00
50350 · Payroll Taxes	2,617.68	2,838.36	8,611.31	8,515.08	13,036.44
50400 · Worker's Compensation Insurance	334.66	416.00	674.66	1,247.00	1,703.00
50425 · 401(k) Match	1,027.44	1,113.09	3,253.56	3,339.27	5,112.36
Total Payroll Expenses	9,609.06	7,697.45	28,550.27	23,091.35	33,171.80
Total Administrative Expenses	43,857.66	44,800.07	137,004.17	134,399.21	203,582.28
Operating Expenses					

SO. NATOMAS TRANSPORTATION MANAGEMENT ASSN.
SUPPLEMENTAL Statement of Activities
January through September 2023

Substantially All Disclosures and Statement of Functional Expenses Required by GAAP Omitted

	Jul - Sep 23	Budget	Jan - Sep 23	YTD Budget	Annual Budget
Ordinary Income/Expense					
51760 · Bad Debts	0.00	0.00	0.00	0.00	0.00
51000 · Automobile Expense	0.00	120.00	0.00	360.00	500.00
51010 · Business Tax	0.00	0.00	0.00	110.00	110.00
51015 · Depreciation	0.00	300.00	0.00	900.00	1,200.00
51025 · Dues and Subscriptions	849.00	0.00	849.00	1,100.00	1,100.00
51050 · Insurance	1,248.00	0.00	2,822.00	2,720.00	2,720.00
51700 · Meals and Entertainment	58.00	90.00	58.00	270.00	360.00
51725 · Office Expense	1,057.22	450.00	1,897.82	1,350.00	1,800.00
51730 · Professional Fees					
53401 · Accounting	3,660.00	1,050.00	3,660.00	3,150.00	4,200.00
53403 · Audit	0.00	0.00	0.00	5,000.00	5,000.00
53404 · Computer Administration (IT)	0.00	300.00	1,366.71	900.00	1,200.00
53405 · Legal	0.00	150.00	2,096.67	450.00	600.00
43406 · Bank Service and Finance Fees	30.00	0.00	90.00	0.00	0.00
Total 51730 · Professional Fees	3,690.00	1,500.00	7,213.38	9,500.00	11,000.00
51735 · Rent	2,192.16	2,192.16	6,576.48	6,576.60	8,768.76
51750 · Staff Seminars and Travel	20.00	120.00	20.00	360.00	500.00
52300 · Telephone and Utilities	1,735.55	1,539.00	4,828.74	4,617.00	6,156.00
Total Operating Expenses	10,849.93	6,311.16	24,265.42	27,863.60	34,214.76
Membership Programs & Outreach					
Subsidies					

SO. NATOMAS TRANSPORTATION MANAGEMENT ASSN.
SUPPLEMENTAL Statement of Activities
January through September 2023

Substantially All Disclosures and Statement of Functional Expenses Required by GAAP Omitted

	Jul - Sep 23	Budget	Jan - Sep 23	YTD Budget	Annual Budget
Ordinary Income/Expense					
51200 · Guaranteed Ride Home	0.00	150.00	0.00	450.00	600.00
51400 · Vanpool Subsidy	0.00	330.00	0.00	990.00	1,320.00
51450 · Carpool Subsidy	1,755.00	4,500.00	5,555.00	13,500.00	18,000.00
51500 · Transit					
51501 · Amtrak	0.00	300.00	0.00	900.00	1,200.00
51500 · Transit - Other	275.00	1,125.00	1,250.00	3,375.00	4,500.00
Total 51500 · Transit	275.00	1,425.00	1,250.00	4,275.00	5,700.00
56010 · Bike Subsidy - Purchase	-157.50	0.00	13,976.01	14,400.00	14,400.00
56015 · Bike Subsidy - Maintenance	200.00	1,800.00	1,200.00	5,400.00	7,200.00
56055 · Capital Improvements Program	0.00	0.00	0.00	15,000.00	15,000.00
56066 · Residential Car Charging Subsidy	500.00	2,500.05	5,000.00	7,500.15	10,000.20
56067 · Walking Subsidy	100.00	0.00	1,000.00	2,000.00	2,000.00
56068 · High Efficiency Auto Subsidy	2,950.00	3,000.00	7,250.00	9,000.00	12,000.00
56075 · Telecommute Subsidy	5,300.00	5,250.00	15,781.84	15,750.00	21,000.00
Total Subsidies	10,922.50	18,955.05	51,012.85	88,265.15	107,220.20
Programs					
56005 · Bike Safety Clinics	0.00	0.00	0.00	100.00	100.00
56008 · Bike Share Program	0.00	0.00	0.00	0.00	0.00
Total Programs	0.00	0.00	0.00	100.00	100.00
Outreach					

SO. NATOMAS TRANSPORTATION MANAGEMENT ASSN.
SUPPLEMENTAL Statement of Activities
January through September 2023

Substantially All Disclosures and Statement of Functional Expenses Required by GAAP Omitted

	Jul - Sep 23	Budget	Jan - Sep 23	YTD Budget	Annual Budget
Ordinary Income/Expense					
51505 - Property Manager Appreciation	0.00	0.00	0.00	0.00	700.00
51595 - Marketing and Promotion Mat.	0.00	405.00	1,420.00	7,215.00	9,620.00
51600 - Commuter Club					
51590 - Commuter Club Incentives	1,805.00	375.00	3,885.00	1,125.00	1,500.00
52541 - CC Website Development	0.00		1,290.00		
Total 51600 - Commuter Club	1,805.00	375.00	5,175.00	1,125.00	1,500.00
51804 - Annual Meeting					
51808 - Annual Member Recognition	0.00	0.00	0.00	0.00	1,800.00
51804 - Annual Meeting - Other	0.00	0.00	572.71	1,000.00	1,000.00
Total 51804 - Annual Meeting	0.00	0.00	572.71	1,000.00	2,800.00
52400 - Sponsorship	0.00	1,000.00	0.00	1,435.00	1,435.00
56002 - Bike Commute Month	0.00	0.00	0.00	500.00	500.00
56003 - Quarterly Educational Lunches	0.00		25.00		
56070 - Facebook Contests and Incentive	370.00	480.00	1,675.00	1,890.00	2,370.00
Total Outreach	2,175.00	2,260.00	8,867.71	13,165.00	18,925.00
Total Membership Programs & Outreach	13,097.50	21,215.05	59,880.56	101,530.15	126,245.20
Total Expense	67,805.09	72,326.28	221,150.15	263,792.96	364,042.24
Net Ordinary Income	13,739.22	14,169.72	54,855.41	-4,296.96	-18,042.24
Other Income/Expense					
Other Income					
40200 - Interest Income	522.82	360.00	1,835.41	1,080.00	1,440.00
Total Other Income	522.82	360.00	1,835.41	1,080.00	1,440.00

SO. NATOMAS TRANSPORTATION MANAGEMENT ASSN.
SUPPLEMENTAL Statement of Activities
January through September 2023

Substantially All Disclosures and Statement of Functional Expenses Required by GAAP Omitted

	Jul - Sep 23	Budget	Jan - Sep 23	YTD Budget	Annual Budget
Ordinary Income/Expense					
Net Other Income	522.82	360.00	1,835.41	1,080.00	1,440.00
Net Income	14,262.04	14,529.72	56,690.82	-3,216.96	-16,602.24

SO. NATOMAS TRANSPORTATION MANAGEMENT ASSN.
Quarterly Investment Policy Report
As of September 30, 2023

Business Banking Account	Total	Investment Type	Investment Return (APR)	Maturity Date
Cash in River City Checking	\$ 207,862.73	Cash/Cash Eqv	0.0.0%	NA
Business Banking Account SubTotal	\$ 207,862.73			
Business Checking Account	Total	Investment Type	Investment Return (APR)	Maturity Date
Cash in PayPal	\$ 5,578.63	Cash/Cash Eqv	0.0.0%	NA
Business Checking Account SubTotal	\$ 5,578.63			
Operating Reserve Account	Total	Investment Type	Investment Return (APR)	Maturity Date
River City Bank Liquid CD	\$ 214,599.65	Cash/Cash Eqv	0.31%	Monthly
Operating Reserve Account SubTotal	\$ 214,599.65			
Capital Investment Account	Total	Investment Type	Investment Return (APR)	Maturity Date
Change In Investment Value	\$ -			
Capital Investment Account Subtotal	\$ -			
Grand Total	\$ 428,041.01			

Average Monthly Revenue Estimate \$ -
Average Monthly Expense Estimate \$ 30,000.00

		Cash Flow Guidelines			
Account	Total (\$)	Months Available	Minimum	Target	Maximum
Business Banking Account	\$ 207,863	6.9	2	3	4
Business Checking Account	\$ 5,579	0.2			
Operating Reserve Account	\$ 214,600	7.2	4	9	12
Capital Investment Account	\$ -	0.0	0	3	6
Total	\$ 428,041				

		Asset Allocation Guidelines			
Account	Total (\$)	Percentage	Minimum	Target	Maximum
Cash/Cash Equivalent	\$ 428,041	100%	50%	75%	100%
Fixed Income	\$ -	0%	0%	25%	40%
Equity	\$ -	0%	0%	0%	10%
Total	\$ 428,041				

SO. NATOMAS TRANSPORTATION MANAGEMENT ASSN.
A/R Aging Summary
As of September 30, 2023

	Current	1 - 30	31 - 60	61 - 90	> 90	TOTAL
Ameriprise 2804	0.00	0.00	0.00	0.00	900.00	900.00
Avleon Young 2555	0.00	0.00	0.00	0.00	7,650.00	7,650.00
Barrett Business Services, Inc.	0.00	0.00	0.00	0.00	1,150.20	1,150.20
California Bank & Trust	0.00	0.00	0.00	0.00	3,330.90	3,330.90
Carol Nygard & Associates	0.00	0.00	0.00	0.00	212.10	212.10
Charge Engineering	0.00	0.00	0.00	0.00	1,741.95	1,741.95
Communications Workers of America	0.00	0.00	0.00	0.00	2,736.90	2,736.90
Dale Carnegie	0.00	0.00	0.00	0.00	450.00	450.00
Dan Parrish Insurance Services	0.00	0.00	0.00	0.00	900.00	900.00
Dennis Hengeveld	0.00	0.00	0.00	0.00	450.00	450.00
Dept. of Food & Agriculture, State of CA	0.00	0.00	0.00	0.00	0.28	0.28
Dewberry	0.00	0.00	0.00	0.00	1,673.40	1,673.40
Imagine Reporting	0.00	0.00	0.00	0.00	450.00	450.00
Johanson & Associates	0.00	0.00	0.00	0.00	1,800.00	1,800.00
Law Office of Crystal Cunningham	0.00	0.00	0.00	0.00	1,800.00	1,800.00
Law Offices of Shahin Karim (USAA)	0.00	0.00	0.00	0.00	471.15	471.15
NCS Pearson, Inc.	0.00	0.00	0.00	0.00	545.70	545.70
NV 5	0.00	0.00	0.00	0.00	1,040.70	1,040.70
OSI 2435	0.00	0.00	0.00	0.00	12,162.90	12,162.90
Parsons	0.00	0.00	0.00	0.00	2,632.50	2,632.50
PBK Architects, Inc.	0.00	0.00	0.00	0.00	1,023.75	1,023.75
Ratto Law Firm	0.00	0.00	0.00	0.00	390.85	390.85
River Plaza Owners Association	0.00	0.00	0.00	0.00	72,338.40	72,338.40
Sacramento Area Council Govts	0.00	0.00	0.00	0.00	0.00	0.00
SNTMA(c)	0.00	0.00	0.00	0.00	-24,415.17	-24,415.17
State Farm	0.00	0.00	0.00	0.00	1,350.00	1,350.00
T-Mobile	0.00	0.00	0.00	0.00	11,182.20	11,182.20
Victor Insurance	0.00	0.00	0.00	0.00	450.00	450.00
WATI	0.00	0.00	0.00	0.00	450.00	450.00
TOTAL	0.00	0.00	0.00	0.00	106,179.11	106,179.11

SO. NATOMAS TRANSPORTATION MANAGEMENT ASSN.
A/R Aging Detail
As of September 30, 2023

	Type	Date	Num	Name	Terms	Due Date	Aging	Open Balance
Current								
Total Current								
1 - 30								
Total 1 - 30								
31 - 60								
Total 31 - 60								
61 - 90								
Total 61 - 90								
> 90								
	Invoice	01/01/2010	105	Johanson & Associates	Due Upon Receipt	01/01/2010	5,020	350.00
	Credit Memo	07/13/2016	1114	Ratto Law Firm		07/13/2016	2,635	-87.50
	Payment	02/28/2017	1102324419	Sacramento Area Council Govts				-9,334.87
	Invoice	07/19/2017	1312	Dept. of Food & Agriculture, State of CA	Due Upon Receipt	07/19/2017	2,264	0.28
	General Journ	12/31/2017	PB0316-15	Sacramento Area Council Govts				9,334.87
	General Journ	12/31/2017	PB062016-13	Sacramento Area Council Govts				16,816.00
	Invoice	01/02/2018	1451	OSI 2495	Due Upon Receipt	01/02/2018	2,097	790.20
	Credit Memo	03/31/2018	1522	Johanson & Associates		03/31/2018	2,009	-350.00
	General Journ	12/31/2018	PB062016-28	SNTMA(c)				-18,315.00
	General Journ	12/31/2018	PB062016-29	SNTMA(c)				900.00
	General Journ	12/31/2018	PB062016-30	Sacramento Area Council Govts				-16,816.00
	General Journ	12/31/2018	PB062016-32	SNTMA(c)				-22,929.00
	General Journ	12/31/2018	PB062016-33	Sacramento Area Council Govts				10,000.00
	General Journ	12/31/2018	PB062016-41	SNTMA(c)				3,704.50
	Invoice	01/02/2019	1668	OSI 2495	Due Upon Receipt	01/02/2019	1,732	790.20
	Payment	01/02/2019	3488	Carol Nygard & Associates				-237.90
	General Journ	10/31/2019	PB062016-35	Sacramento Area Council Govts				-16,816.00
	General Journ	12/31/2019	PB062016-37	Sacramento Area Council Govts				6,816.00
	Invoice	01/02/2020	1800	Carol Nygard & Associates	Due Upon Receipt	01/02/2020	1,367	450.00
	Invoice	01/02/2020	1863	Johanson & Associates	Due Upon Receipt	01/02/2020	1,367	450.00
	Invoice	01/02/2020	1875	Law Office of Crystal Cunningham	Due Upon Receipt	01/02/2020	1,367	450.00
	Invoice	01/02/2020	1900	OSI 2495	Due Upon Receipt	01/02/2020	1,367	2,294.40
	Invoice	01/02/2020	1917	River Plaza Owners Association	Due Upon Receipt	01/02/2020	1,367	18,084.60
	Invoice	01/02/2020	1941	T-Mobile	Due Upon Receipt	01/02/2020	1,367	2,795.55
	General Journ	12/31/2020	PB062016-44	SNTMA(c)				16,210.12
	Invoice	01/04/2021	2042	Dan Parrish Insurance Services	Due Upon Receipt	01/04/2021	999	450.00
	Invoice	01/04/2021	2077	Johanson & Associates	Due Upon Receipt	01/04/2021	999	450.00
	Invoice	01/04/2021	2086	Law Office of Crystal Cunningham	Due Upon Receipt	01/04/2021	999	450.00
	Invoice	01/04/2021	2106	OSI 2495	Due Upon Receipt	01/04/2021	999	2,762.70
	Invoice	01/04/2021	2111	Parsons	Due Upon Receipt	01/04/2021	999	877.50
	Invoice	01/04/2021	2122	River Plaza Owners Association	Due Upon Receipt	01/04/2021	999	18,084.60
	Invoice	01/04/2021	2132	State Farm	Due Upon Receipt	01/04/2021	999	450.00
	Invoice	01/04/2021	2140	T-Mobile	Due Upon Receipt	01/04/2021	999	2,795.55
	General Journ	08/26/2021	PB062016-4	SNTMA(c)				320.14
	General Journ	12/31/2021	PB062016-29	SNTMA(c)				-8,057.57
	Invoice	01/03/2022	2179	Ameriprise 2804	Due Upon Receipt	01/03/2022	635	450.00
	Invoice	01/03/2022	2182	Asomeo Environmental Restoration	Due Upon Receipt	01/03/2022	635	655.20
	Invoice	01/03/2022	2186	Barrett Business Services, Inc.	Due Upon Receipt	01/03/2022	635	1,150.20
	Invoice	01/03/2022	2211	California Bank & Trust	Due Upon Receipt	01/03/2022	635	1,665.45
	Invoice	01/03/2022	2233	Communications Workers of America	Due Upon Receipt	01/03/2022	635	1,368.45
	Invoice	01/03/2022	2234	Dan Parrish Insurance Services	Due Upon Receipt	01/03/2022	635	450.00
	Invoice	01/03/2022	2238	Dewberry	Due Upon Receipt	01/03/2022	635	836.70
	Invoice	01/03/2022	2265	Imagine Reporting	Due Upon Receipt	01/03/2022	635	450.00
	Invoice	01/03/2022	2270	Johanson & Associates	Due Upon Receipt	01/03/2022	635	450.00
	Invoice	01/03/2022	2281	Law Office of Crystal Cunningham	Due Upon Receipt	01/03/2022	635	450.00
	Invoice	01/03/2022	2299	NV 5	Due Upon Receipt	01/03/2022	635	520.35
	Invoice	01/03/2022	2302	OSI 2495	Due Upon Receipt	01/03/2022	635	2,762.70
	Invoice	01/03/2022	2310	Parsons	Due Upon Receipt	01/03/2022	635	877.50
	Invoice	01/03/2022	2320	River Plaza Owners Association	Due Upon Receipt	01/03/2022	635	18,084.60
	Invoice	01/03/2022	2329	State Farm	Due Upon Receipt	01/03/2022	635	450.00
	Invoice	01/03/2022	2337	T-Mobile	Due Upon Receipt	01/03/2022	635	2,795.55
	General Journ	01/03/2022	PB062016-5	SNTMA(c)				2,525.85
	General Journ	01/31/2022	PB062016-17	SNTMA(c)				40.50
	General Journ	03/31/2022	PB062016-29	SNTMA(c)				997.05
	General Journ	05/31/2022	PB062016-6	SNTMA(c)				-2,845.99
	General Journ	09/30/2022	PB062016-16	SNTMA(c)				-997.05
	General Journ	10/01/2022	PB062016-18	SNTMA(c)				-40.50

SO. NATOMAS TRANSPORTATION MANAGEMENT ASSN.
A/R Aging Detail
As of September 30, 2023

General Journs	12/31/2022	PB062016-29	SNTMA(c)				4,071.78
Invoice	01/02/2023	2357	Ameriprise 2804	Due Upon Receipt	01/02/2023	271	450.00
Invoice	01/02/2023	2360	Asomeo Environmental Restoration	Due Upon Receipt	01/02/2023	271	655.20
Invoice	01/02/2023	2384	California Bank & Trust	Due Upon Receipt	01/02/2023	271	1,665.45
Invoice	01/02/2023	2402	Avilon Young 2555	Due Upon Receipt	01/02/2023	271	7,650.00
Invoice	01/02/2023	2404	Communications Workers of America	Due Upon Receipt	01/02/2023	271	1,368.45
Invoice	01/02/2023	2405	Dale Carnegie	Due Upon Receipt	01/02/2023	271	450.00
Invoice	01/02/2023	2407	Dennis Hengeveld	Due Upon Receipt	01/02/2023	271	450.00
Invoice	01/02/2023	2411	Dewberry	Due Upon Receipt	01/02/2023	271	836.70
Invoice	01/02/2023	2439	Johanson & Associates	Due Upon Receipt	01/02/2023	271	450.00
Invoice	01/02/2023	2452	Law Office of Crystal Cunningham	Due Upon Receipt	01/02/2023	271	450.00
Invoice	01/02/2023	2453	Law Offices of Shahin Karim (USAA)	Due Upon Receipt	01/02/2023	271	471.15
Invoice	01/02/2023	2463	NCS Pearson, Inc.	Due Upon Receipt	01/02/2023	271	545.70
Invoice	01/02/2023	2465	NV 5	Due Upon Receipt	01/02/2023	271	520.35
Invoice	01/02/2023	2468	OSI 2495	Due Upon Receipt	01/02/2023	271	2,762.70
Invoice	01/02/2023	2476	Parsons	Due Upon Receipt	01/02/2023	271	877.50
Invoice	01/02/2023	2477	PBK Architects, Inc.	Due Upon Receipt	01/02/2023	271	1,023.75
Invoice	01/02/2023	2481	Ratto Law Firm	Due Upon Receipt	01/02/2023	271	478.35
Invoice	01/02/2023	2484	River Plaza Owners Association	Due Upon Receipt	01/02/2023	271	18,084.60
Invoice	01/02/2023	2493	State Farm	Due Upon Receipt	01/02/2023	271	450.00
Invoice	01/02/2023	2499	T-Mobile	Due Upon Receipt	01/02/2023	271	2,795.55
Invoice	01/02/2023	2506	Victor Insurance	Due Upon Receipt	01/02/2023	271	450.00
Invoice	01/02/2023	2510	WATI	Due Upon Receipt	01/02/2023	271	450.00
Invoice	01/02/2023	2516	Charge Engineering	Due Upon Receipt	01/02/2023	271	1,741.95
Total > 90							106,179.11
TOTAL							106,179.11

2024 SNTMA Budget

			53401 - Accounting	350.00	350.00	350.00	350.00	350.00	350.00	350.00	350.00	350.00	350.00	350.00	350.00	4,200.00
			53403 - Audit	0.00	0.00	0.00	0.00	0.00	5,000.00	0.00	0.00	0.00	0.00	0.00	0.00	5,000.00
			53404 - Computer Administration (IT)	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	1,200.00
			53405 - Legal	50.00	50.00	50.00	50.00	50.00	50.00	50.00	50.00	50.00	50.00	50.00	50.00	600.00
			43406 - Bank Service and Finance Fees	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
			Total 51730 - Professional Fees	500.00	500.00	500.00	500.00	500.00	5,500.00	500.00	500.00	500.00	500.00	500.00	500.00	11,000.00
			51735 - Rent	730.72	730.79	730.80	730.72	730.72	730.72	730.72	730.72	730.72	730.72	730.72	730.72	8,768.76
			51750 - Staff Seminars and Travel	40.00	40.00	40.00	40.00	40.00	40.00	40.00	40.00	40.00	40.00	40.00	50.00	500.00
			52300 - Telephone and Utilities	513.00	513.00	513.00	513.00	513.00	513.00	513.00	513.00	513.00	513.00	513.00	513.00	6,156.00
			Total Operating Expenses	9,053.72	2,103.76	2,103.80	2,253.72	2,103.72	9,933.72	2,103.72	2,103.72	2,103.72	2,103.72	2,123.72	2,123.72	34,214.76
																TOTAL
				Jan 24	Feb 24	Mar 24	Apr 24	May 24	Jun 24	Jul 24	Aug 24	Sep 24	Oct 24	Nov 24	Dec 24	Jan - Dec 24
			Membership Programs & Outreach													
			Subsidies													
			51200 - Guaranteed Ride Home	50.00	50.00	50.00	50.00	50.00	50.00	50.00	50.00	50.00	50.00	50.00	50.00	600.00
			51400 - Vanpool Subsidy	110.00	110.00	110.00	110.00	110.00	110.00	110.00	110.00	110.00	110.00	110.00	110.00	1,320.00
			51400 - Carpool Subsidy	1,500.00	1,500.00	1,500.00	1,500.00	1,500.00	1,500.00	1,500.00	1,500.00	1,500.00	1,500.00	1,500.00	1,500.00	18,000.00
			51500 - Transit	375.00	375.00	375.00	375.00	375.00	375.00	375.00	375.00	375.00	375.00	375.00	375.00	4,500.00
			51501 - Amtrak	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	1,200.00
			56010 - Bike Subsidy - Purchase	0.00	0.00	0.00	12,500.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	12,500.00
			56015 - Bike Subsidy - Maintenance	600.00	600.00	600.00	600.00	600.00	600.00	600.00	600.00	600.00	600.00	600.00	600.00	7,200.00
			56055 - Capital Improvements Program	5,000.00	5,000.00	5,000.00										15,000.00
			56066 - Residential Car Charging Subsidy	833.35	833.35	833.35	833.35	833.35	833.35	833.35	833.35	833.35	833.35	833.35	833.15	10,000.00
			56067 - Walking Subsidy	2,000.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	2,000.00
			56068 - High Efficiency Auto Subsidy (Low Emissions)	1,000.00	1,000.00	1,000.00	1,000.00	1,000.00	1,000.00	1,000.00	1,000.00	1,000.00	1,000.00	1,000.00	1,000.00	12,000.00
			Telework	1,750.00	1,750.00	1,750.00	1,750.00	1,750.00	1,750.00	1,750.00	1,750.00	1,750.00	1,750.00	1,750.00	1,750.00	21,000.00
			Total Subsidies	13,318.35	11,318.35	11,318.35	20,718.35	6,318.35	6,318.35	6,318.35	6,318.35	6,318.35	6,318.35	6,318.35	6,318.35	107,220.20
			Programs													
			56005 - Bike Safety Clinics	100.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	100.00
			Total Programs	100.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	100.00
				Jan 24	Feb 24	Mar 24	Apr 24	May 24	Jun 24	Jul 24	Aug 24	Sep 24	Oct 24	Nov 24	Dec 24	Jan - Dec 24
			Outreach													
			51505 - Property Manager Appreciation	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	700.00	700.00
			51595 - Marketing and Promotion Mat.	2,135.00	135.00	135.00	2,135.00	135.00	2,135.00	135.00	135.00	135.00	2,135.00	135.00	135.00	9,620.00
			52550 - Ice Cream Social					0.00	0.00	0.00	0.00					0.00
			Total 51595 - Marketing and Promotion Mat.	2,135.00	135.00	135.00	2,135.00	135.00	2,135.00	135.00	135.00	135.00	2,135.00	135.00	835.00	10,320.00
			51600 - Commuter Club													

2024 SNTMA Budget

				51990 - Commuter Club Incentives	125.00	125.00	125.00	125.00	125.00	125.00	125.00	125.00	125.00	125.00	125.00	1,500.00
				52541 - CC Website Development												0.00
				Total 51990 - Commuter Club	125.00	125.00	125.00	125.00	125.00	125.00	125.00	125.00	125.00	125.00	125.00	1,500.00
				51904 - Annual Meeting												
				51908 - Annual Member Recognition	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,800.00
				51904 - Annual Meeting - Other	0.00	1,000.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,000.00
				Total 51904 - Annual Meeting	0.00		0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,800.00
				52400 - Sponsorship	0.00	0.00	0.00	275.00	180.00	0.00	0.00	0.00	1,000.00	0.00	0.00	1,435.00
				56002 - Bike Commute Month	0.00	0.00		0.00	500.00	0.00	0.00	0.00	0.00	0.00	0.00	500.00
				56003 - Quarterly Educational Lunches	0.00		0.00		0.00	0.00	0.00		0.00		0.00	0.00
				56070 - Facebook Contests and Incentive	780.00	330.00	330.00	330.00	330.00	330.00	330.00	330.00	330.00	330.00	330.00	4,410.00
				Total Outreach	2,870.00	420.00	420.00	2,695.00	1,080.00	2,420.00	420.00	420.00	1,420.00	2,420.00	420.00	17,925.00
				Total Membership Programs & Outreach	16,288.35	11,738.35	11,738.35	23,413.35	7,398.35	6,738.35	6,738.35	7,738.35	8,738.35	6,738.35	9,238.35	125,245.20
				Total Expense	34,274.75	28,774.79	28,775.63	40,599.75	24,435.75	33,605.75	23,774.75	23,775.75	24,775.75	25,788.75	39,290.75	363,042.16
				Net Ordinary Income	-5,434.75	57.21	56.17	-11,767.75	4,396.25	-4,773.75	5,057.25	5,056.25	4,056.25	3,043.25	-10,467.75	-17,042.16
				Other Income/Expense												
				Other Income												
				40200 - Interest Income	120.00	120.00	120.00	120.00	120.00	120.00	120.00	120.00	120.00	120.00	120.00	1,440.00
				Total Other Income	120.00	120.00	120.00	120.00	120.00	120.00	120.00	120.00	120.00	120.00	120.00	1,440.00
				Other Expense												
																TOTAL
					Jan 24	Feb 24	Mar 24	Apr 24	Jun-24	Jun-24	Jul-24	Aug-24	Sep-24	Oct-24	Nov-24	Dec-24
				56065 - Major Capital Improvements (a)												
				Total Other Expense												
				Net Other Income	120.00	120.00	120.00	120.00	120.00	120.00	120.00	120.00	120.00	120.00	120.00	1,440.00
				Net Income	-5,314.75	177.21	176.17	-11,647.75	4,516.25	-4,653.75	5,177.25	5,176.25	4,176.25	3,163.25	-10,347.75	-15,602.16
				(#)												
				CONTINGENT EXPENSES - expenses allocated for programs contingent upon availability of participation to be funded by reserve accounts : RCB \$207,902 (Checking); \$210,635 (Liquid CD) (Balance as of 9/29).												